

DKM COLLEGE FOR WOMEN (AUTONOMOUS)

DEPARTMENT OF PSYCHOLOGY

SOCIALPSYCHOLOGY

UNIT - I

2 Marks Questions

1. Define social psychology?
2. List out the historical eras of social psychology?
3. What are the theories of learning?
4. What is correlational research?
5. What is cognitive theory?
6. Define decision making?
7. What are the types of variables in experimental research?
8. What is the use of a questionnaire?
9. What is observational research?
10. Advantages of descriptive research?

5 Marks Questions

1. Enumerate the socio cultural perspective in context with social psychology.
2. Explain any one theory of social psychology with example.
3. Brief any one research method of social psychology.

10 Marks Questions

1. Write in detail about the historical roots of social psychology?
2. Explain in detail about the motivational theories in context with a real life situation.
3. Write an essay on theories of learning with examples.
4. What are the research methods available in social psychology. Explain in detail.

UNIT -II

2 Marks Questions

1. What are the types of attribution?
2. Define self.
3. What are the types of self?
4. Define attribution.
5. Define self presentation
6. What is known as attribution about others?

5 Marks Questions

1. Discuss the social comparison theory.
2. Explain attribution about self.
3. Enlist the concepts of self presentation.
4. Explain self regulation.
5. Brief theory of planned behaviour.
6. Explain theory of reasoned action.
7. Explain Kelly's theory of attribution.
8. Brief wiener's theory of attribution.
9. Explain the process of attribution formation.

10 Marks Questions

1. Enumerate the biases in attribution with examples.
2. Write in detail about the theories of attribution.
3. What are the basic principles of causal attribution?
4. Detail motivation and self, culture and self

UNIT -III

2 Marks Questions

1. Define social influence
2. Define conformity
3. Define compliance
4. Define obedience to authority
5. What is the difference between conformity, compliance and obedience to authority?
6. Define heuristics with example
7. What is persuasion?
8. List out the resistance factors to obedience
9. What are the factors affecting obedience
10. Define attitude
11. What are the sources of attitude?
12. What is known as cognitive dissonance?
13. Define schema
14. What are the types of schema?
15. What is known as schematic processing?
16. What are the types of heuristics?

5 Marks Questions

1. What are the principles of ingratiation?
2. Write about attitude change over time.
3. Write short note on conformity.

4. Brief heuristics and its uses.
5. Explain resisting destructive obedience.

10 Marks Questions

1. Milgram's experiment/ obedience to authority experiment – write in detail.
2. What are the techniques of compliance?
3. Write any two theories of attitude with example
4. Explain attitude formation and the factors that contribute to resistance to persuasion.

UNIT -IV

2 Marks Questions

1. Define conflict
2. Define intimacy.
3. Define love
4. What are the principles of love?
5. What are the types of love?
6. Enlist the theories of love
7. What are the languages of love?
8. Define balance of power.
9. Define self
10. What are the types of self?
11. Define similarity.
12. Define familiarity.
13. Define proximity.
14. Define interpersonal relationship.

5 Marks Questions

1. What are the personal characteristics of attraction?
2. Brief balance of power.
3. Explain the basic principles of attraction.
4. Explain the social exchange perspective.

10 Marks Questions

1. Detail triangular theory of love.
2. Detail Lee's styles of love.

UNIT- V

2 Marks Questions

1. Define altruism.
2. Define bystander effect.
3. Define helping behaviour.
4. Define heroism.
5. Enlist the situational factors for helping the helper
6. What is modelling?

5 Marks Questions

1. What are the situational factors for helping the helper?
2. What are the steps for helping?
3. What are the personal factors for helping?

10 Marks Questions

1. Write about altruism in detail.