E - COMMERCE

•		Category Lecture		•	Theory		Practical	Credits
	Code		Hrs P/W	Hrs P/Sem	Hrs P/W	Hrs P/Sem		
VI	21CCC6Ca	Elective-III	6 hrs	90	6 hrs	90	-	3
		(Optional)	per week		per week			

COURSE OBJECTIVES:

- To impart the students with knowledge of web technology and their role in doing business.
- To help the students to Gain an understanding of the legal frame work of E-commerce.

COURSE OUTCOMES:

On successful completion of the course, the student will be able

CO	CO STATEMENT	Knowledge Level	
NUMBER		(K1- K5)	
CO1	To understand the knowledge of E-Commerce.	K3	
CO2	To gain knowledge on E-Marketing.	K3	
CO3	To know and apply the E-Payment systems.	K3	
CO4	To gain Knowledge on Electronic Data Interchanges (EDI)	K3	
CO5	To Conceive an idea of legal framework for E-Commerce.	K2	

Knowledge Level: K1- Remember, K2- Understand; K3- Apply; K4- Analyze

MAPPING WITH PROGRAMME OUTCOMES:

COS	PO1	PO2	PO3	PO4	PO5	PO6
CO1	S	M	M	M	S	S
CO2	S	M	M	M	S	S
CO3	S	S	S	M	S	S
CO4	S	S	S	S	M	S
CO5	S	S	S	S	M	M

S-Strong; M-Medium; L-Low

UNIT-I: E-Commerce – Introduction

20 Hours

Introduction to E-Commerce - E-Trade - E-Business -E-Market -Advantages and Disadvantages of E-Commerce - E-Business Models - Introduction to Mobile Commerce.

UNIT-II: E-Marketing

20 Hours

E- Marketing – Meaning - Channels- E-Marketing Mix – Web Salesmanship – online shopping avenues-Advertising on Network.

UNIT-III: E-Payment System

20 Hours

E-Payment System—Types—Business Issues and Economic implications—Components of an effective E-Payment System.

UNIT- IV: Electronic Data Interchange

15 Hours

EDI – Definition – Objectives- Standards – Applicability – Approving authority- Cross Index and related documents.

UNIT- V: Legal Framework

15 Hours

Legal Framework for E-Commerce – Net Threats – Cyber Laws – Aims and Salient Features of Cyber Laws in India- Cyber Crimes.

TEXT BOOKS:

S.NO	AUTHORS	TITLE	PUBLISHERS
1.	-	E-Commerce A managerial perspective	Printice Hall Publications, 2004.
2.	Addison Wesley	Frontiers of E-Commerce	Pearson Publications, 2004.

REFERENCE BOOKS:

S.NO	AUTHORS	TITLE	PUBLISHERS
1.	David Whitley	E-Commerce Strategy,	Tata McGraw Hill
		Technology and Application	Publications, 2004.
2.	Dennis P.Curtin	E-Commerce Principles and	Tata McGraw Hill
		Introduction Technology	Publication, 2004
3.	Greenstein, Feinman	E-Commerce	Tata McGraw Hill
			Publications, 2001

SYLLABUS DESIGNER:

• Dr.R.Padmaja, Head and Associate professor in commerce